

# Christopher Messina

AI Adoption Strategist · Business Analyst · Process Engineer

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## PROFILE

I help organizations adopt AI confidently — identifying where it's genuinely justified, mapping where to start, and building the decision infrastructure to make it trustworthy. With 15+ years in IT operations, process engineering, and enterprise systems, I bridge the gap between technical capability and business readiness. I've built the tools that prove it: Wolflow (AI readiness evaluation), Wolfpath (prioritized adoption roadmapping), and Wolfprompt (auditable prompt routing infrastructure) — all live at wolflow.ai.

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## CORE COMPETENCIES

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| <b>AI Adoption &amp; Readiness</b> | Gap analysis · Build-vs-buy evaluation · Governance frameworks · ROI modeling      |
| <b>Business Analysis</b>           | Requirements gathering · Process mapping · Stakeholder alignment · Impact analysis |
| <b>Process Engineering</b>         | Workflow automation · Bottleneck identification · Cross-functional coordination    |
| <b>AI Product Development</b>      | LLM orchestration · Prompt engineering · RAG systems · Rapid prototyping           |
| <b>Enterprise Platforms</b>        | SharePoint · Power Platform · ServiceNow · Jira · PowerBI · Next.js · FastAPI      |

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## EXPERIENCE

### Founder & AI Systems Designer

*Wolflow.AI — Kansas City, MO (Remote) · January 2025 – Present*

- Built Wolflow: an AI readiness evaluation tool that walks teams through seven sequential decision gates to determine whether a problem is genuinely ready for AI — stopping early when a simpler solution exists.
- Built Wolfpath: a prioritized adoption roadmapping tool that decomposes any workflow description into discrete functions, scores each by automation potential, and maps a near-term and long-term path with effort/impact visibility. Both tools live at wolflow.ai — free, no account required.
- Designed Wolfprompt: a universal prompt classification and routing architecture (v4 schema) that profiles prompts across four dimensions — knowledge source, reasoning depth, context dependency, output contract — and routes each to the appropriate preprocessing strategy with a full audit trail. Built for teams that need explainable, governable AI infrastructure.
- Designed ClaimGuard, a healthcare claims validation platform combining rule-based and AI reasoning to identify billing errors with clinical context — built from concept to working prototype in under 8 hours.
- Built Wolfstitch Cloud: SaaS platform converting 40+ document formats into AI training datasets; deployed on Railway with Cloudflare CDN, Next.js frontend, FastAPI backend.
- Achieved 10x faster delivery cycles vs. traditional methods using AI-augmented development workflows.

### IT Program Analyst

*Optiv — Kansas City, MO · February 2022 – October 2024*

- Promoted following successful department-wide process transformation. Managed portfolio of 200+ vendor applications as central coordination point for IT initiatives across Sales, Marketing, IT, and Cyber Services.
- Built automated risk assessment system (SharePoint + Power Automate) eliminating 85% of manual work — processing time from 3 months to 1 week (92% reduction).
- Integrated Jira and ServiceNow into a unified executive dashboard, reducing ad hoc reporting from 3 days to 30 minutes; became the go-to resource for cross-departmental planning.
- Coordinated and streamlined 300+ security risk assessments through process redesign and automation.
- Standardized project data collection and reporting across Agile (Jira) and Waterfall (ServiceNow) platforms, unifying disparate methodologies into a single coherent reporting framework.

### Project Coordinator / Business Analyst

*Optiv — Kansas City, MO · April 2019 – February 2022*

- Led process engineering initiatives across Marketing, Sales, IT, HR, and Facilities through full SDLC.
- Implemented process improvements resulting in \$377K asset recovery within two months.
- Developed and maintained KPI reporting systems using PowerBI; supported annual SOC 2 compliance audit.
- Led requirements gathering and implementation of corporate-wide philanthropy application.

## Software Database Developer

UST Global (client: State Street) — Kansas City, MO · April 2016 – September 2017

- Optimized critical 10,000+ line stored procedures for State Street financial applications across Sybase ASE, SQL Server, and SQL Anywhere. Delivered performance improvements on enterprise-scale systems under aggressive timelines.

## Implementation Specialist / Project Coordinator

Cigna Healthcare — Columbia, MD · August 2000 – January 2002

- Managed complex health and life insurance policy implementations for enterprise clients; coordinated cross-functional teams across sales, account management, and broker channels.

## EDUCATION & CERTIFICATIONS

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| <b>B.S. Business Administration</b>         | Charter Oak State College     |                      |
| <b>AI Product Manager</b>                   | IBM                           | <i>Certification</i> |
| <b>Business Analyst</b>                     | Microsoft                     | <i>Certification</i> |
| <b>Program Management</b>                   | Microsoft                     | <i>Certification</i> |
| <b>Project Management</b>                   | University of Oxford (Online) | <i>Certification</i> |
| <b>Business Analytics: Data to Insights</b> | Wharton                       | <i>Certification</i> |
| <b>Data Analytics</b>                       | Google                        | <i>Certification</i> |